

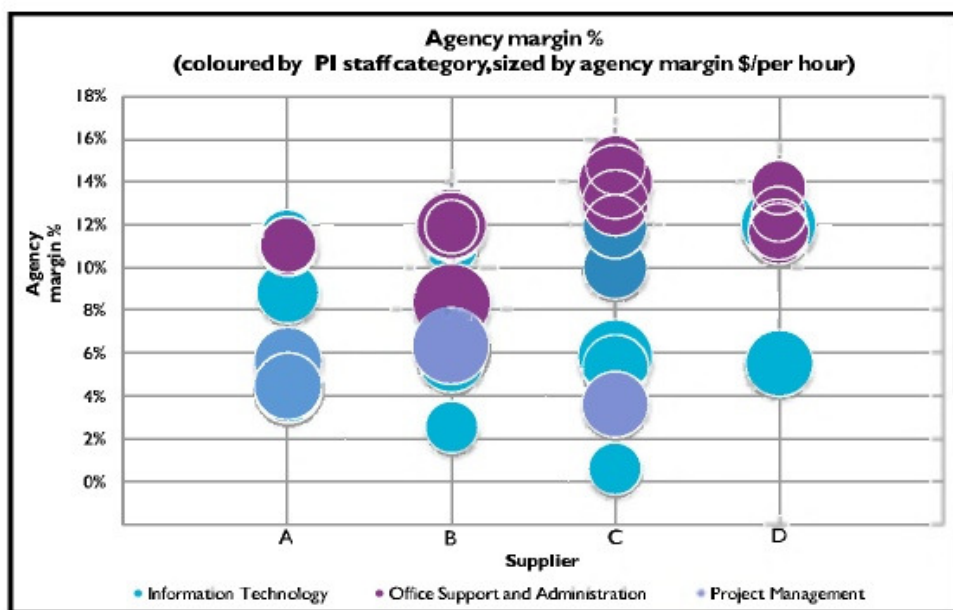
SPECIAL REPORT: Contract Labour

Category Management Dashboard: Temporary Staff

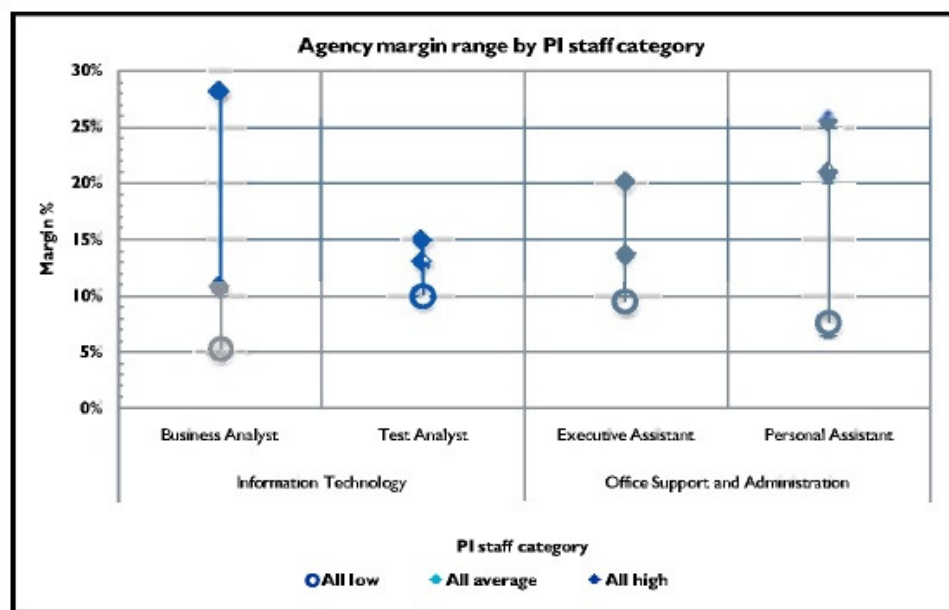
Temporary staff is a category not always managed by procurement, with suppliers directly engaged with at the business unit level. Due to the large spend associated with this category and the risk associated with duty of care of personnel on site, the influence and/or management by professional procurement is essential. To drive compliance and demonstrate value for money, the

procurement team can influence stakeholders with a well documented process for temporary staff engagement and a representative schedule of agency margins.

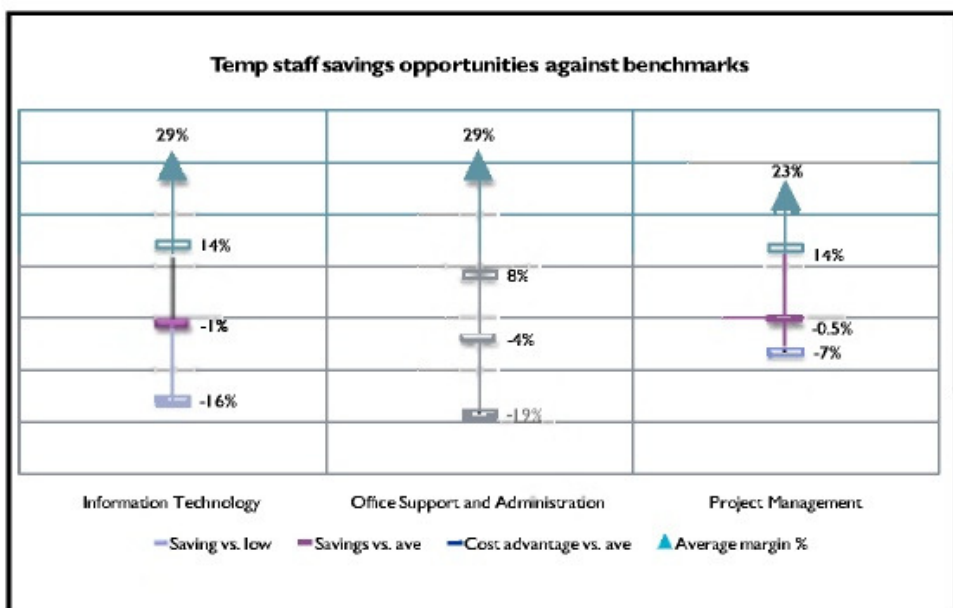
Set out below are some examples of metrics that are used for managing this category.



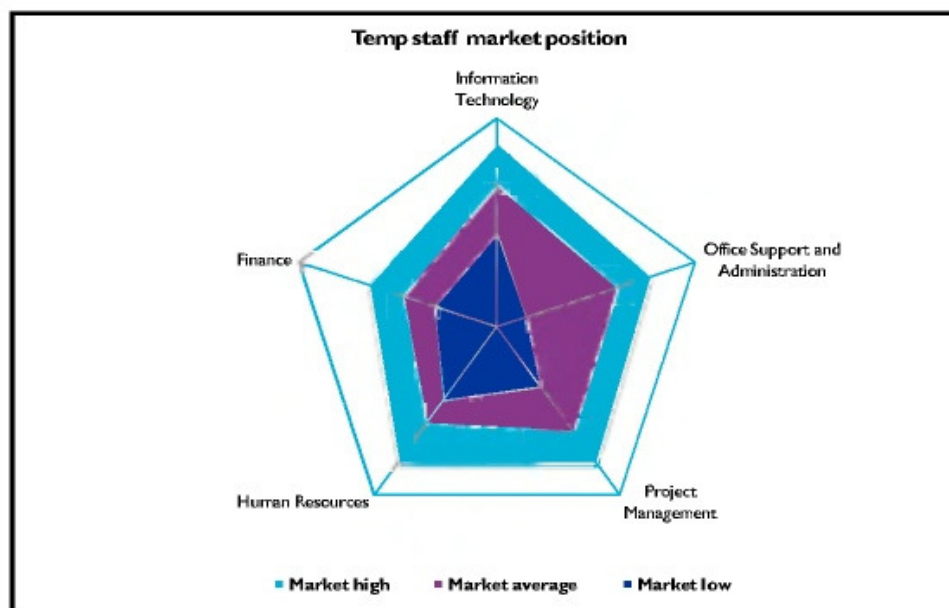
Graph 1: Agency margin %



Graph 2: Agency margin range by PI staff category



Graph 3: Temp staff savings opportunities against benchmarks



Graph 4: Temp staff market position

Should you have any queries regarding category management benchmarking or dashboards, visit www.pibenchmark.com.au